

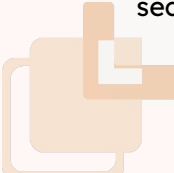


Powering Growth with SAP Business One

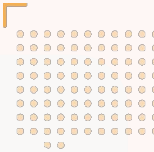


Solution Implementation

Enterprise Solutions Services



Dozens of successful implementations across different industries and sectors across the globe



Custom development for unique business needs ensuing **nth-level automation.**



Unique Implementation Methodology influenced by detail and **process-oriented service provision.**



Our Unique Value Proposition For ERP Services

Strategic Alliance with Finance Experts

Having some of the industry's top finance experts on our board provides us with another advantage in finance automation, ensuring strict regulatory compliance and industry best practices.

Telcos & Fintech Enterprise Expertise

Synavos has excelled in Fintech and telecom sectors by managing complex processes and meeting high-end system demands, resulting in highly detailed-oriented and documented services becoming second nature to us.

Process & Compliance Focused

Synavos prioritizes process excellence and compliance, delivering solutions that adhere to unique industry regulations and standards.

Bespoke & Tailored Solutions

Our customized ERP implementations address unique business needs, ensuring unparalleled value delivery, increased efficiency and optimized operations.

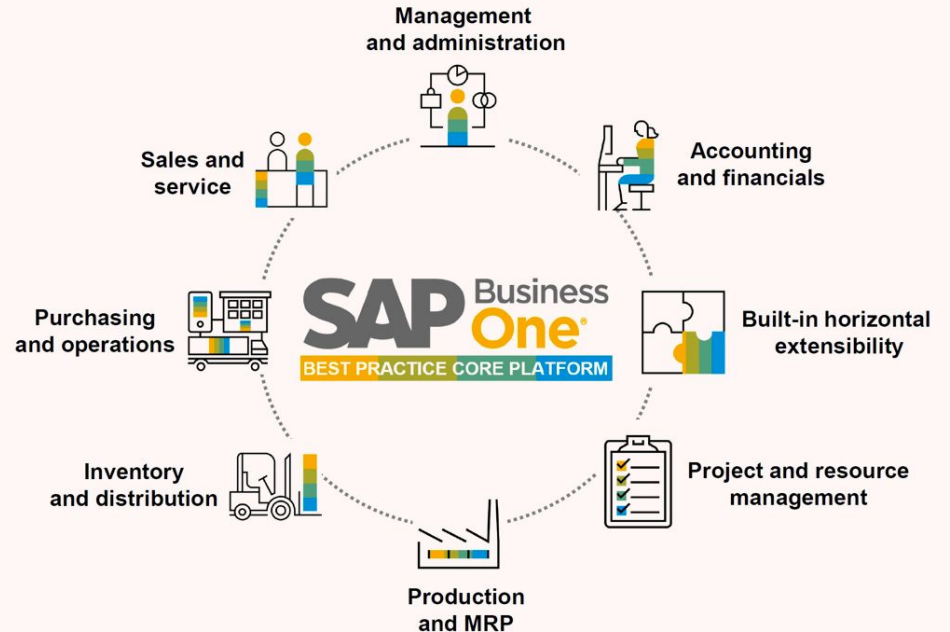
Why SAP B1 as your ERP

SAP Business One®

Gain greater control over your business or subsidiary with SAP Business One.

Streamline key processes, gain greater insight into your business, and make decisions based on real-time information – so you can drive profitable growth.

- On-premise or cloud deployment
- Integrated business intelligence
- Integration with the SAP HANA platform
- Quick deployment



The SAP Value

Leader in Gartner's Magic Quadrant, designed specifically to meet the challenges of SMBs.

Trusted by **1 million end users** from more than **60,000 SMBs** across **170 countries**.

Technologies such as **natural language processing**, **artificial intelligence**, and the **Internet of Things** built on top of **SAP HANA** make SAP Business One the intelligent ERP of choice for SMBs.

Enhance your reports with powerful visualizations by integrating **SAP Crystal Reports**, and Interactive Analysis for analyzing data using pre-defined pivot tables, giving you the ability to **slice and dice your data** to fit your business needs.



Affordable

low total cost of ownership



Industry Solution

tailored to your needs



Comprehensive

all your departments needs from one solution



28 Languages

44 localized versions, multi-currency support



Quick and Easy

to implement, up and running in days or weeks



800 Local Partners

implemented in 150+ countries



Powerful

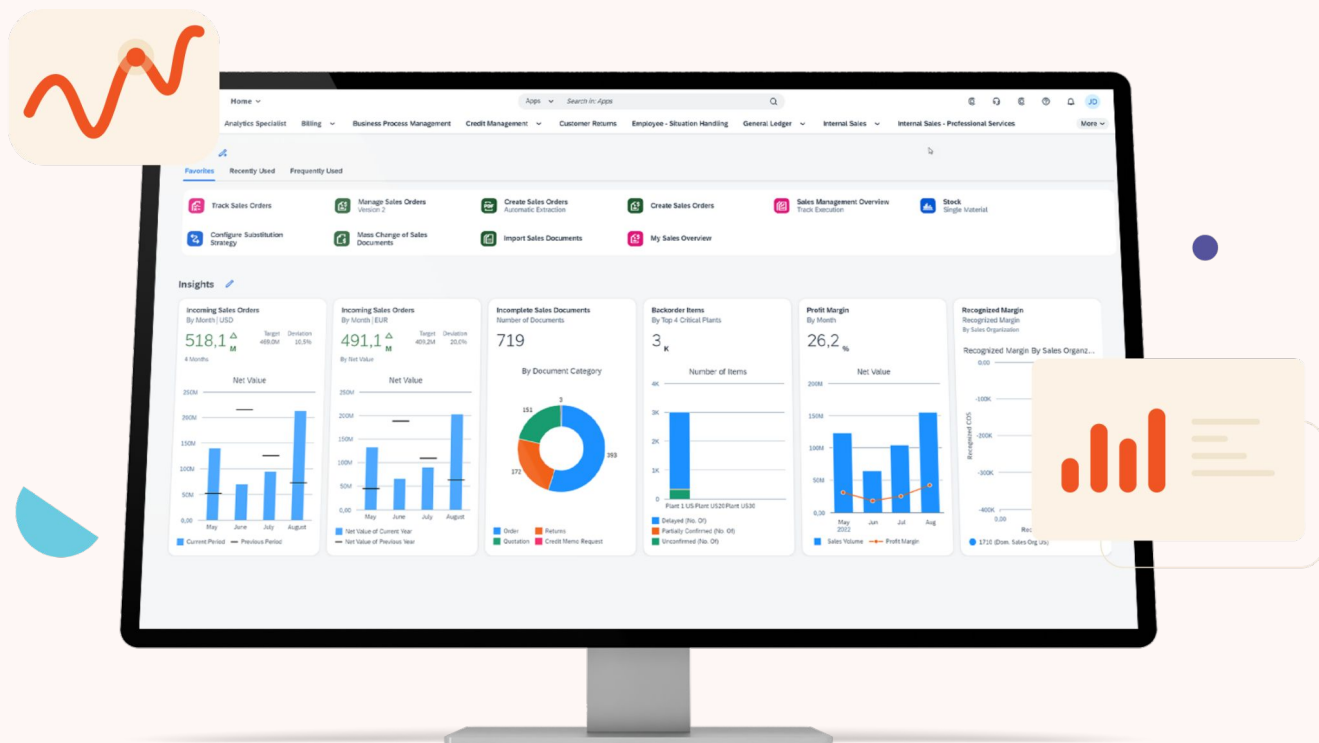
enough to help your business grow



60,000 Customers

run SAP business one around the world

A single, affordable ERP solution for managing your entire company



Single system to streamline your entire business

SAP Business One Functional Coverage

Financials

Accounting

- General Ledger
- Journal Entries
- Journal Vouchers
- Multi-currency
- Fixed Assets
- Financial Reports
- Cash Flow Data
- G/L Accounts & Business Partners
- Aging Reports
- Tax
- Reconciliation

Banking

- Incoming Payments
- Credit Card Management
- Payment Engine
- Bank Statements Processing
- Reconciliation
- Cost Accounting
- Profit Centers

Operations

Sales

- Sales Order
- Delivery
- Pick & Pack
- Gross Profit Calculation
- Structured Marketing Docs
- Sales Analysis Report

Procurement

- Purchase Order
- MRP
- Purchase Analysis Report

Inventory Management

- Batch/Serial Numbers
- Customer/Vendor Catalog Numbers
- Stock Management
- Price Lists

Production

- Bill of Material
- Production Orders
- MRP

CRM

Opportunity Management

- Opportunities
- Opportunity Analysis Reports
- Opportunities Pipeline

Service Management

- Service Call
- Customer Equipment Card
- Service Contract
- Solutions Knowledge Base
- Service Reports

Calendar

- Calendar
- Microsoft Outlook Integration

Human Resources

Payroll

- provided through partner solutions

Employee Management

- Employee Data
- Human Resources Reports

Why Synavos as Implementation Partner

Our Extensive SAP B1 Services

At **Synavos**, we offer a range of services for SAP Business One, designed to help your business get the most out of this powerful ERP solution. Our team of experts has extensive experience in implementing, customizing, and supporting SAP Business One for businesses of all sizes.



**SAP B1 Cloud
Services**



**SAP B1 Mobility
Solutions**



**SAP B1
Analytics
& Reporting**



**Licensing &
Resources**



**SQL to HANA
Migration**



**On premises to
Cloud Migration**



**Analytics
Integration**



**SAP Support
Services**

Our Custom-Built Add-Ons

Horizontal Industry Extensibility



Data Entry Portal

Simplify data input, enhance accuracy, and streamline workflows.



Data Synchronizer

Real-time access to accurate information organization-wide.



Gate Security

Track & Audit incoming & outgoing inventory vehicles.



Weighbridge

Track vehicle weight before and after inventory delivery.



Fleet Manager

One-window solution for Vehicle Fleet management.



Quality Control

Fills the gaps in the OOTB functionality offered by SAP B1.

SAP B1 Edged over other ERPs



Feature	SAP Business One	MS Dynamics 360	SAP Advantage
Core Strengths	Comprehensive ERP solution with strong integration capabilities for SAP ecosystems; strong in manufacturing, supply chain management.	Strong in customer relationship management (CRM), financials, and operations, strong in retail.	SAP B1 offers unparalleled integration for businesses already in or planning to enter the SAP ecosystem, providing seamless business processes and data flows.
Business Intelligence	Includes SAP HANA for real-time analytics, and SAP Crystal Reports for enhanced reporting.	Robust business intelligence tools with native integration of Power BI for analytics and reporting.	SAP B1's real-time analytics powered by SAP HANA offers a more advanced, in-memory approach to handling complex data, leading to faster, more insightful business decisions.
User Interface	User-friendly and intuitive design.	Familiar interface for users accustomed to Microsoft products but may have a steeper learning curve.	SAP B1 focuses on usability within the SAP framework, offering a coherent user experience for businesses committed to the SAP ecosystem.
Cost-Effectiveness	Generally, more cost-effective for SMBs, offering essential features without complexity.	Can be cost-effective but might lead to higher costs for additional features and scalability options.	SAP B1 stands out for offering a balanced cost-to-feature ratio, particularly valuable for SMEs seeking an extensive ERP solution without overspending.
Performance	SAP Business One gives businesses unlimited data storage. And backed by the enterprise-grade SAP HANA platform, SAP Business One allows users to access reports and analytics at lightning speed.	Dynamics also has exceptional performance; however, its database platform has limited in-memory capabilities.	SAP B1, supported by SAP HANA, provides superior performance with real-time data processing capabilities, enabling faster access to reports and analytics, crucial for timely decision-making.
Scalability	Scalable to accommodate business growth.	Advanced reporting features with Power BI integration only.	SAP Business One is designed to grow with your business, offering a flexible and scalable solution that can easily adapt to changing business needs and expansion.

Feature	SAP Business One	MS Dynamics 360	SAP Advantage
Customization and Extensibility	Customizable to adapt to specific business needs.	Deep integration with Microsoft ecosystem and third-party tools.	B1's customizable framework allows for a higher degree of adaptation to specific business processes, ensuring a tailored ERP solution.
Mobile Access	Mobile productivity for on-the-go.	Extensible platform with custom apps and extensions.	B1 offers comprehensive mobile capabilities, enabling businesses to maintain productivity and access critical data anytime, anywhere.
Ramp Time	B1 simplifies business processes for easy understanding, enabling non-technical users to perform tasks with minimal training.	Microsoft Dynamics has similar functionality, but the learning curve is steep.	B1 provides a more straightforward and intuitive user experience, reducing the learning curve and enabling faster adoption across organizations.
Upgrades	SAP Business One lets you decide when to upgrade, and there are no charges to set up a test environment.	Microsoft Dynamics schedules software upgrades for when it's convenient for Microsoft—customers have no control over when they occur.	The flexibility in scheduling upgrades with SAP Business One ensures minimal disruption to business operations, giving businesses control over their upgrade path.
Initial Setup Costs	One time Cost	Varies based on implementation complexity.	SAP B1's modular structure enables businesses to start small and scale up, reducing initial investment by avoiding unnecessary features.
Partner Network	Extensive global network of SAP-certified partners specialized in SAP B1, offering localized support and industry-specific solutions.	Wide network of Microsoft-certified partners with diverse expertise across various industries, providing both global and localized support.	SAP B1's partner network is a key advantage, offering access to partners who are deeply versed in SAP B1, ensuring more effective implementations and support.

Our Implementation Methodology



Kick-off Meeting

Project plan



As is Analysis

Contributes to Business Blueprint.



Master Data Templates

Organization-wide master data templates are agreed upon.



Business Blueprint

Contains product roll-out plan & Implementation road map.



Configuration, UAT & Trainings

Product Setup, UAT & User Trainings.



Opening Balance Migration to SAP

Cut-off data is decided for op. balance and data are migrated to SAP.



Setting up SAP on staging server

(SAP is set up on Staging) and is tested extensively while the legacy system runs in parallel.



Reconciliation

Legacy system balances are reconciled with SAP balances & Variances are fixed.



Deployment

The legacy system is phased out & SAP is Deployed to the production server.



Support & Maintenance Services

Support & Maintenance Services

Scale Your Business with High Margin 24/7 Support Services

We offer flexible & scalable support 24/7 to ensure your business is up and running smoothly



Ongoing System Maintenance

Bug fixing, Backups, stability monitoring, and support



Managed Operations

A dedicated, 24x7x365 support team via phone, chat, and online support ticket.



Upgrades

Software features & functionality upgrades

Continuous Support & Maintenance Services



Technical Troubleshooting

Diagnosing the source of problems with hardware, software, and other products



System Enhancements

Engineering the software continuously by fixing debugging code and functionality error



Reengineering

Remodelling software solutions to meet changes in environment and business needs



Migration

Seamless transfer of accounts, data, and functionality from one environment to another



Dedicated support

Proactive support at multiple points

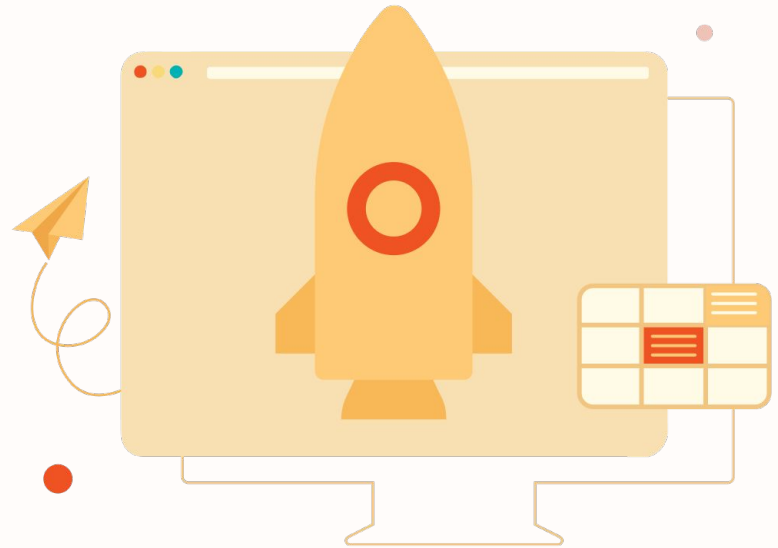


Regular Upgrades

Significant changes and major improvements to your existing ecosystem

Success Stories

Our Recent Projects with SAP B1





شركة أرتيكس للإستثمار الصناعي
ARTEX INDUSTRIAL INVESTMENT CO

ARTEX formerly **Al-Abdullatif** is a leading Saudi manufacturer specializing in carpets, blankets, and textiles, with a strong legacy of excellence and innovation. With multiple production facilities, ARTEX is one of the largest companies in the region.

ERP Implementation & Historical Data Cleansing

Synavos has secured a major two-year ERP implementation project with ARTEX Group for its 10 companies. The project includes historical data cleansing for past three years, migration to a new ERP system and new SAP system implementation. The project is aimed at improving operational efficiency and decision-making across all entities and their operations under ARTEX Group.



ARTEX Group
Business Entities

Eastern Textile, Western Textile, Daniya Fiber, Nadeen, Shahd, First Carpet Company, ADFA



HARBIN ELECTRIC CORPORATION

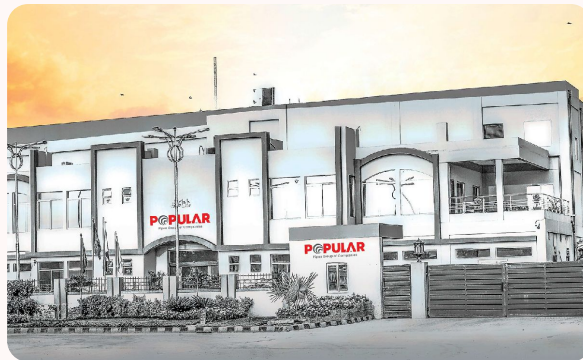
Harbin Electric International (HEI), a global powerhouse in power engineering and construction, has initiated a strategic partnership with Synavos to implement SAP Business One across its financial operations. This digital transformation aims to centralize data, improve financial oversight, and streamline core business processes, setting a strong foundation for scalable growth and better decision-making.

A key highlight of this engagement is the integration of Synavos' custom-built Plant Maintenance module. Tailored specifically for HEI's industrial project environment, this module will bring structure and automation to maintenance workflows, enabling proactive asset management and operational continuity across large-scale infrastructure sites.



Synavos is partnering with Popular Pipes Group (PPG), a leading manufacturer of PVC and HDPE pipes, to address challenges in their SAP Business One implementation, including inefficiencies, high licensing costs, and lack of HRMS features.

- Reconfigure SAP Business One to resolve system issues.
- Develop a custom Data Entry Portal to reduce license costs.
- Implement Odoo HRMS for unified HR and payroll management.
- Provide Synavos SLA support and cloud migration for scalability.
- Configure & Implement Data Entry Portal to address the increasing users and limited licenses issue.





AHMED SULTAN

A leading clothing brand overcame operational challenges by adopting SAP Business One (SAP B1) with our tailored solutions. Our four-month partnership addressed inventory tracking, production cost management, and financial visibility, resulting in improved efficiency and profitability.

-30%

Inventory Loss

-35%

Production Cost



Synavos implemented SAP Business One HANA at **HBK Blankets** and **HBK Hypermarket**, significantly enhancing operational efficiency and reducing manual errors.

- Increased Operational Efficiency for HBK Blankets and HBK Hypermarket.
- Provided real-time insights and streamlined workflows, significantly decreasing errors.

-45%

Manual Processes

+30%

Operational Efficiency



BECO Steel is a leading name in the steel industry with expanding interests in construction. We implemented SAP ERP for BECO Steel Limited, significantly enhancing inventory accuracy, financial clarity, and overall operational efficiency.

- Shifted to a perpetual inventory system and introduced a Landed Costs module .
- Automated segmented and consolidated financials.

-40%

Inventory Errors

+45%

Financials Recording

Other Projects with SAP



Business processes
digitalization



Seamless ERP deployment
in agency



New solution rollout with
consultancy



Custom ERP services in
business processes



ERP implementation
services



Organization-wide digital
solution deployment



Custom ERP services in
business processes



End-to-end ERP
integration



Efficient resource planning
in various depts.



Streamlining legacy ERP
with upgrades



Seamless POS-ERP
Integration



SAP Connected
Enterprise System



Unified ERP
Management System

Leading you to the world of infinite possibilities!



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Thanks!

Let's talk soon

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